



  
**TRAFIGURA**  
FOUNDATION

ANNUAL REVIEW 2011

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# Foreword

## A holistic view of philanthropy

Since we were established in 2007, our experience has shown that philanthropy must be seen in a holistic way. Poverty alleviation, rural development, environmental protection, social entrepreneurship – to name a few – are certainly some of the roads to development, but none of them can or should be considered separately from one another. Not only are they intertwined and interconnected, they are fundamentally interdependent. Working on rural development without caring for the environment cannot lead to sustainable solutions. Social businesses that do not set poverty alleviation as their ultimate goal will certainly lose their developmental purpose along the way. Education is no doubt a key instrument for development, but if health is not integrated as a co-objective, it may fail to fulfil its ambitions – and the reverse is also true.

While we remain committed to supporting the different areas that contribute to development in their own right, we wish to emphasise the indispensable integrative approach which ought to be adopted by anyone wanting to have genuine impact. The new structure under which we are presenting our global work in this Annual Review reflects this conviction. We will refer to 3 broad areas of focus: **sustainable development, education & integration**, and **health** in this Review of 2011 and beyond to describe the 50+ programmes we support across the world.

## 2011: empowerment through employment

We are more convinced than ever that development and dignity start with a stable income. A reliable and regular income means an education for the children and proper nutrition for the family. It also means access to welfare and health. Beyond this, making job- and income-generating ventures sustainable over time is key to the socio-economic development of a community at large. If autonomy is achieved – as in the case of Alive & Kicking (see page 11) where social business programmes in Zambia and Kenya have reached financial breakeven and are now running autonomously from the interests of donors – then our goal is achieved. In Haiti, our support to programmes that have helped bring stability to the urban populations who sought safety in rural zones after the 2010 earthquake through

income-generating and agricultural ventures is a striking illustration of what we ultimately aim to accomplish.

## Development starts at home

Philanthropy as we see it is not only about how Western developed countries can help developing countries. When 2011 saw the continued crisis around debt in the United States, the decline of the Welfare State in Europe, rising unemployment, and entire strands of the population being left on the side of the road, it became obvious that solidarity must start at home. The Trafigura Foundation gives equal importance to helping marginalised and unemployed people find a place in society and regain their sense of dignity and confidence in the future. As such, in 2011 we focused on education and social integration in the more ‘developed’ countries of the world, with some very successful programmes in the USA, the UK and Switzerland, among others (see our programmes in Europe, pages 17-19, and North America, page 23).

For instance, the Trafigura Work & Learn Centre in Stamford, USA offers vocational training to marginalised and at-risk young people by means of a learning & earning scheme, giving them the right tools and perhaps even more importantly the necessary life skills to improve their chances of accessing the labour market (see ‘Highlights’ section, page 6). As a matter of fact, jobs do exist but young people from disadvantaged backgrounds lack the tools, skills and confidence to access the labour market. Be it gardening, hairdressing or bicycle repair, a job is where a life with hope and meaning begins. Alcoholism, violence, and exclusion are more easily prevented. Providing opportunity to young generations and giving them the keys to a dignified future is central to the Foundation’s mandate.

We hope you will enjoy reading through our Annual Review and that you will share our enthusiasm and determination to continue our efforts to help people help themselves – irrespective of geographical location – in 2012 and beyond.

**Eric de Turckheim**  
*Trafigura Foundation Board*  
*Co-founder of Trafigura*

**Vincent Faber**  
*Executive Director*  
*Trafigura Foundation*

# Key Figures 2011

Since the establishment of the Trafigura Foundation in November 2007, the Trafigura Group has dedicated a total of close to **USD 21 million** for charity and philanthropy

In 2011 a total **USD 6.43 million** (up from USD 5.7 million in 2010) was donated worldwide to charitable endeavours

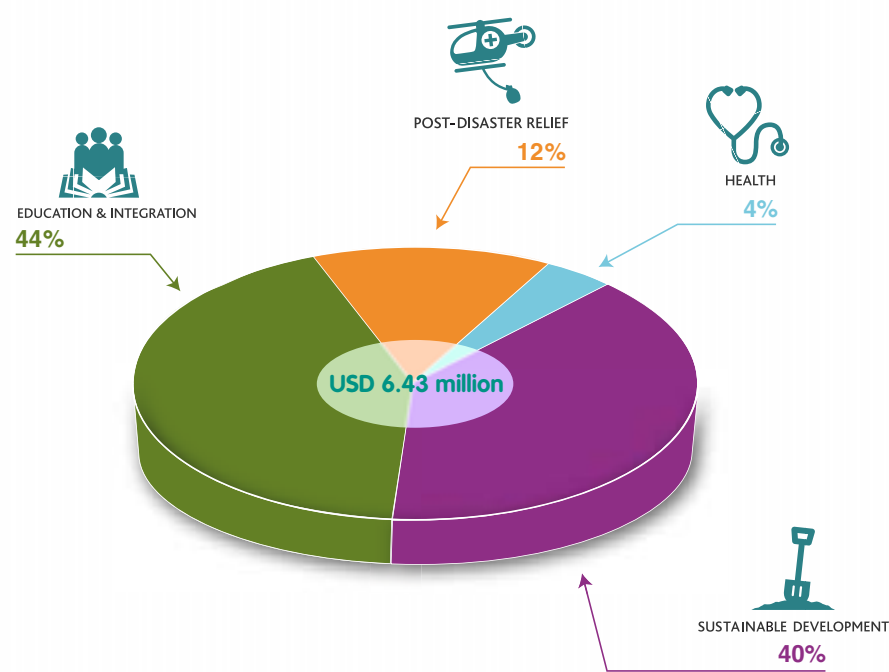
**53** programmes were funded, carried out with **38** different partners

Forward commitments for more than **USD 12 million** were taken at end 2011, through multiyear funding pledges from 2012 till 2015

## Total Philanthropic Donations

<b>2011</b>	USD 6.28 million in financial support USD 151,400 in matched donations
<b>2010</b>	USD 5.3 million in financial support USD 348,500 in matched donations
<b>2009</b>	USD 4.61 million in financial support USD 100,000 in matched donations

Distribution of financial support 2011 by area of focus



Locations of the programmes supported





Reforestation programme, Planète Urgence, Mali

# Matched Donations

Faithful to its policy of matching the funds raised through the direct involvement and/or initiative of Trafigura employees worldwide – be it individually or through an office or Charity Committee – the Foundation matched a total USD 151,400 in 2011. This means that altogether more than USD 300,000 were made available to charitable causes on top of other grants.

## Beneficiaries

Bali Bridges  
Bateau Genève  
British Heart Foundation  
Carrefour-Rue  
Christian Aid  
Domus  
Educational Institution of Pedregal  
Eldercare  
Franklin Elementary school  
Fundación Dequení  
Japanese Red Cross  
Kids Company  
Marie Curie Cancer Care  
Metta Welfare  
National Autistic Society  
MIND  
Mostrando Camino  
Rainbow Orphanage  
Royal British Legion  
Ronald McDonald Houston House  
Samantha Dickson Brain Tumour Trust  
Shanghai Charity Foundation Pudong New Branch  
SKY Foundation  
Underprivileged Children's Education Programs (UCEP)

## Trafigura Supporters

Singapore Charity Committee  
Geneva Charity Committee  
London office  
Geneva office  
London office  
Stamford Charity Committee  
Lima office  
Singapore office  
Houston Charity Committee  
Puma Energy Asunción  
Singapore Charity Committee  
London office  
London office  
Singapore Charity Committee  
London and Geneva offices  
London office  
Buenos Aires office  
Singapore Charity Committee  
London office  
Houston Charity Committee  
London office  
Shanghai Charity Committee  
Johannesburg Charity Committee  
Singapore Charity Committee

# Highlights

The three programmes highlighted in this section are very powerful examples of the Foundation's 3 areas of focus: sustainable development, education & integration, and health.

The first is an inspiring account of how our partner Eau & Vie made it possible for urban slum dwellers in the Philippines and Bangladesh to access clean drinking water and start leading a healthier life. It also relates how the programme created sustainable employment, thus empowering the local people. The second success story is that of a partnership between the Trafigura Foundation and Domus, which is all about providing opportunity and dignity to marginalised youth in the US through vocational training. Finally, IECD's health programme in the Democratic Republic of Congo demonstrates how awareness, training and care not only helps treat and diagnose sickle-cell anaemia early on, but also prevents the stigmatisation and exclusion of people suffering from this crippling disease.





Eau & Vie, Philippines

## Sustainable Development: Eau & Vie

### Access to clean water in urban slums (Philippines & Bangladesh)



In the urban slums of developing countries, access to clean and safe drinking water is a major issue. Water can be purchased, although at a very high price and of impure quality, often to the point of causing chronic diseases. Eau & Vie, French for 'water and life', relies on social entrepreneurship as a way to create solutions to this issue that involves the local community. The Trafigura Foundation has been supporting the programmes in Cebu (Philippines) and Dhaka (Bangladesh) since 2011. The local population is encouraged to take part in the development of small companies that create and manage water supply networks. These small social concessions provide good quality water to the community at a reasonable cost. At the end of a ten-year concession contract with the official public water operator and once the project is viable, public services take over again. Other aspects of this social entrepreneurship scheme include awareness-raising on hygiene and the environment, and the installation of sanitary complexes.

In the Philippines, Eau & Vie has established a local enterprise ("Tubig Pag Asa" - TPA) that manages the water system throughout the ten-year concession period. Negotiations are underway regarding the establishment of a water network in Cebu, which is one of the two cities that the Foundation has chosen to support. The other city is

Cavite, South-West of Manila, where a 15-year partnership contract was signed in 2011 to enable Eau & Vie's partners to supply water to the locals from the new water network. Thanks to Eau & Vie, by the end of December 2011, 232 families across the Philippines were connected to the TPA network and 185 of them are already supplied with water. The Foundation is hoping that in 2012 Cebu will follow.

In Bangladesh, the Foundation grants support to the Bhashantek neighbourhood (Dhaka), where about 3,500 families live. A comprehensive mapping of the area was completed in 2011, which now makes it possible to locate available places for water metres, reservoirs, water pumps and toilets. This information is essential when preparing the technical and economic feasibility study and the design of the future network. Thanks to these efforts, it is anticipated that the water network will be simple to build, efficient, and reasonably priced. At the time of writing, the construction works had just started.

**"Until Eau & Vie became came to our neighborhood, we would pump water from the well. The water was of poor quality and it was exhausting to have to carry the buckets from the well to my home. Now we have clean tap water, we can drink it, and I can even use it for milk powder for my baby."**

One of the beneficiaries of the Eau & Vie programme,  
Cavite, Philippines

**Education & Integration:  
Domus, Trafigura Work  
& Learn Centre**  
Social integration  
& vocational training  
(Stamford, Connecticut, USA)

The Trafigura Work & Learn Centre (TWLC) Programme in Stamford, USA, run by social services non-profit 'Domus' is designed to help young people between 14 and 25



successfully move on from high school to skilled jobs, college, or vocational studies. Trafigura, as a local employer with strong links to the local community, has been assisting Domus since 2010 through financial support granted by the Trafigura Foundation.

The programme targets young people who have experienced social and emotional trauma or struggled academically as well as those at risk of homelessness and involvement in criminal activity. Participants are taught skills which they suggest themselves to a large extent, panning bicycle repair, small engine repair and woodworking. They take home a pay check at the end of the month and, beyond that, are able to regain hope and confidence in themselves and in their futures, which echoes Domus's vision that no child shall be denied hope, love or a fair chance in life.

**"I get a feeling of being useful,"  
"It is a skill I can use forever"**

Work & Learn Centre participants

The Trafigura Foundation is very encouraged by the fact that in the first year (2010), the Trafigura Work & Learn Business Centre had a graduation rate of 95% and an attendance rate of 93%, which is very significant for youth struggling academically, socially, and emotionally. 40% of youth secured jobs with 22 businesses. In addition, participants refurbished 170 bikes and redistributed them back into the community so low-income youth have transportation to get to work and school. In the second year (2011), the centre created a food production programme, where youth are learning about growing food in a variety of environments as well as safe food handling and preparation. In total almost 200 youth are catered for between this and other existing programmes.

**"It is the association of learning,  
earning and life discipline which  
makes a difference"**

Eric de Turckheim



**Health: IECD**  
**Fight against sickle-cell anaemia**  
**(Democratic Republic of Congo)**



The Trafigura Foundation has been partnering with IECD, the European Institute for Cooperation and Development, to fight sickle-cell anaemia, a crippling genetic disease common in Africa. The IECD programme is present in Lubumbashi, Kinshasa and Bas-Congo, in the Democratic Republic of Congo (DRC). Its principal aim is to increase access to health care for patients suffering from sickle-cell anaemia and to combat the stigmatisation and isolation of patients. In addition, the programme strives to raise awareness of the disease, screen newborn babies to detect the disease early on, and improve monitoring of patients by training medical staff.

The programme delivered strong results in 2011. During the first six months alone, 7,000 newborn babies were screened, free of charge. For the whole of 2011, 12,687 children were screened, 671 patients were monitored, 282 hospital staff from the three regions were trained, and an impressive 14,200 medical samples were distributed, against an average 9,000 in previous years. 46 health centres spread across six provinces were involved in the programme. On

the awareness and prejudice-fighting front, 4,713 high school students and 12,687 pregnant women were sensitised through various leaflets, media programmes and in-school education programmes.

Significantly, there is now a national programme in the DRC to combat sickle-cell anaemia. In June 2011, the Ministry of Health approved the resolutions that were passed during a preparatory workshop on the integration of sickle-cell anaemia treatment into the minimum national health care package. By August, the Ministry of Health had integrated sickle-cell anaemia into the protocols of health centres in four test areas.

**"I realised that it isn't enough to educate and inform: you have to convince people to get them to change their behaviour. Thanks to increased awareness and understanding of sickle-cell anaemia, preventive measures and medical and social support, parents eventually learnt to accept and love their newborns with sickle-cell anaemia. The programme ensured the survival of the family unit."**

IECD Information and Education Officer



IECD, Democratic Republic of Congo

# Regions

You will find below the 50+ programmes that the Trafigura Foundation supported in 2011. These programmes span Africa, Asia, Europe, Latin America, the Middle East and North America.

In thematic terms, the Foundation's work can be divided into 3 broad areas of work: sustainable development, education & integration, and health. Each is visually represented by a small icon so that you may see under which area of focus each individual programme fits.

In terms of the quality and impact of selected programme and partners, sustainability is the key. The Foundation consistently strives to identify a reliable operator to run and maintain programmes, no matter where and what they are.



Inter Aide, Malawi



FXB International, South Africa (photo: Alain Wicht)

# Africa

## Alive & Kicking Football-stitching social enterprise (Zambia)



Alive & Kicking is a charitable social enterprise that makes top-quality hand-stitched leather footballs, volleyballs, netballs, handballs, and rugby balls. The Trafigura Foundation strongly believes in the social entrepreneurship model used by Alive & Kicking and the principle by which they abide that trade, not aid, can help communities in the long term. The Foundation has been working with this not-for-profit business since 2010. Alive & Kicking is active in Kenya and Zambia. They create fair paid jobs for unemployed adults, provide balls for children in schools that cannot afford any, and invest in educating young people about HIV/AIDS through sport. In 2011, the Foundation focused its efforts on Zambia, where Alive & Kicking successfully started selling its balls in Puma Energy stores across the country. A new venture with Alive & Kicking in Ghana is foreseen in 2012.

80% of the people live below the poverty line. Thanks to the Foundation's help in 2011, ESSOR was able to achieve some impressive results in the Beira area:

- Improve access to quality water, create safer sanitary infrastructures and raise awareness around health and hygiene issues, impacting the lives of 3,000 people.
- Increase access to pre-school education for 750 three to six-year-old children from disadvantaged backgrounds.
- Train 2,500 teenagers on issues such as human rights, democracy, the environment and gender equality.
- Build the capacity of community-based organisations in the areas of communication, planning and financial management.

## FXB International After-school programme in a township (Witbank, South Africa)



The Foundation has been supporting FXB International in South Africa since 2009, in particular FXB's after-school programme in Witbank, near Johannesburg, which impacts some 100 teenagers. FXB's mission is to fight poverty and AIDS and support AIDS orphans and vulnerable children. It advocates for their needs and basic rights and provides direct support to the families and communities that take care of them. The after-school programme in Witbank is designed to build the capacity of these children and

## ESSOR Community development (Beira, Mozambique)



The Foundation has been supporting ESSOR in Mozambique since 2010. The programme is based in Beira, the country's second-largest city, which is part of a region where more than

teenagers and equip them for adulthood. In 2011, the children attended training and sensitisation sessions on reproductive health, human rights, drugs and tobacco, the environment, depression and health. They also received group and individual counselling.

### Ganda School, Fundação DT School construction (Angola)



In 2011, the Trafigura Foundation provided support to Fundação DT, the social arm of the DT Group in Angola, a subsidiary of Trafigura. There are no schools in the area surrounding the town of Ganda, Benguela province. This means that children living in and around Ganda cannot receive a formal education. In response, Fundação DT has decided to address the inadequate school infrastructure, lack of learning material, and poor quality of teaching and school management by building a primary school complex for more than 300 children. When it is finished, the complex will include four classrooms, two houses for the teachers and a First Aid centre. At the time of writing, the foundations, masonry, wiring and electrical installations for all of these buildings were completed and the rest of the works were well underway. The grant will be continued in 2012 to allow for the construction works to be fully completed.

### IECD Support to micro and small enterprises (DRC, Ivory Coast, Cameroon)



Starting in 2011, the Foundation has been partnering with IECD, the European Institute for Cooperation and Development, to support and coach micro-entrepreneurs in the Democratic Republic of Congo (DRC), the Ivory Coast and Cameroon. The global objective of the programme is to improve living and working conditions of micro and small entrepreneurs based on the observation that the major obstacle to the development of these micro economic units, which count for 75% of jobs in the three target countries, is lack of management skills. IECD delivers tailor-made training and follow-up to micro-entrepreneurs in these countries. In 2011, 690 micro-entrepreneurs spread across the DRC, the Ivory Coast and Cameroon followed the basic management

training programme, 215 people benefited from specific training programmes in marketing, accounting and computer skills, and 142 members registered in one of the seven IECD Management & Training Centres, two of which were opened in late 2011 in the Ivory Coast. The programme reached 1,047 overall beneficiaries in 2011.

To see what IECD does to fight a crippling genetic disease in the DRC, go to 'Highlights' on page 9.

### Initiative Développement Agricultural development in a rural community (Louingui, Congo Brazzaville)



Since 2010, the Foundation has been actively supporting a rural development programme in Congo Brazzaville's Pool district, some 50km from the capital and an area which is still suffering from lack of governance and a weak economy as a consequence of the many conflicts in the country. The programme is managed by French NGO Initiative Développement (ID), which also runs programmes in Togo (see below) and China (see 'Asia' section). The purpose of the programme in Congo is to increase local food security and revenues at the family level through the development of local agriculture, fish breeding, and the improvement of local roads to facilitate access to the markets of Brazzaville to sell the local production. The programme benefits approximately 13,000 people in the community. In 2012, a feasibility study will be carried out to explore the possibility of producing renewable energy in the programme area.

### Initiative Développement Care and support for people with HIV/AIDS (Lomé, Togo)



In partnership with a health research and information centre in Togo (CRIPS-TOGO), Initiative Développement (ID), a Paris-based NGO, has been working to combat HIV/AIDS and STDs in Lomé and Noépé, Togo, since 2006. The centre takes charge of people living with HIV/AIDS and supplies them with medicine, psychosocial support and food. It is worth mentioning that access to antiretroviral drugs is free in the centre.



IECD, Ivory Coast

In 2011, the centre welcomed 170 new patients, among whom six children. Over 7,500 medical consultations were conducted, of which 650 for children. In addition, a paediatrician was brought in in June 2011, which facilitated identifying and treating 24 cases of malnutrition among the children. Over 1,200 psychological consultations helped patients overcome anxiety, depression and other conditions linked to their illness, and more than 1,400 meals were served. These are just few examples of the ways in which the joint ID-CRIPS initiative is improving the lives of people infected and affected by HIV/AIDS in the region.

### Inter Aide Access to safe water and sanitation (Malawi)



In Malawi, 40% of the population has no access to clean drinking water and 90% has no sanitary facilities. Contaminated water and a lack of toilets and washing facilities are the cause of many illnesses among those living in the south of the country. The goal of Inter Aide's programme in Malawi is to improve hygiene practices and access to safe water and sanitation in the south-eastern rural districts of Zomba and Phalombe. Using participatory methods, the activities include educating rural families on

hygiene, supporting the construction or rehabilitation of protected water-points and family latrines, and developing maintenance services for the infrastructure. The programme also aims to strengthen the capacities of village health committees, water point spare-parts retailers and local repairers in close collaboration with the public water and health authorities of the targeted districts. In 2011, over 1,000

villagers were trained on hygiene best practice and water-related disease prevention. 27 public water points were built or rehabilitated, supplying water to over 1,600 families. In addition, 255 families improved their living conditions by building latrines and an impressive 2,750 water pumps were repaired by local repairers, guaranteeing access to water for 165,000 families.



Inter Aide, Malawi

### The Phacokit Initiative Fighting cataract-related blindness (West Africa)



Cataract is the cause of blindness for 200,000 people in West Africa. This condition also affects the blind person's family and the community in that it reinforces the vicious circle of poverty that is pervasive in this region of the world. Since 2009, the Trafigura Foundation has been financing a

ground-breaking technique that cures blindness through the use of the 'Phacokit', a single-use cataract surgery kit which makes it possible to carry out a totally sterilised, suture-free cataract surgery. This technique is remarkably well-adapted to African settings as it can handle a high volume of cataract surgeries and rough field conditions.

After a successful initial pilot project in 2009 – also supported by the Trafigura Foundation – the programme has been steadily growing over 2010-2011 which translated into 4,000 kits distributed and used in the Gambia, Guinea-Conakry and Guinea-Bissau. The implementation of the programme is ensured via partnerships with local health associations and NGOs, among which 'Voir la Vie', thus notably improving the quality of project management.

### Planète Urgence Reforestation and rural development (Mali)



Since 2009, the Trafigura Foundation has been supporting Planète Urgence, a Paris-based NGO which aims to promote the development and growth of self-sufficient communities while protecting and restoring the planet. Specifically, the Foundation's support has gone to two programmes: one in Mali and one in Indonesia. In Mali, 165,476 trees were planted in 2011, bringing the total number of trees planted since 2007 to more than 800,000. In addition, 950 private agro-forestry plantations of one-hectare on average were developed and beneficiaries were trained on tree maintenance, thus ensuring durable production of ligneous and non-ligneous products. The training sessions on plant maintenance, grafting, and genetic improvement impacted 808 people in 2011. This kind of support to farmers serves to reinforce the implementation of the programme among local populations.

### Union des Femmes du Sanguié Women's health promotion (Burkina Faso)



The Union des Femmes de Sanguié (UFS) is a federation of associations and women's groups based in the province of Sanguié, Burkina Faso. It was created with the aim of improving the living conditions of the women of Sanguié. With this objective in mind, the programmes run by UFS place particular emphasis on health, education, culture and capacity-building. In 2011, 21 women received maternal health training and were taught how to distribute and use medication against malaria. These women then spread the word from village to village and encourage other women to seek health treatment and training, especially if they are pregnant or one of their family members is ill. Beneficiaries are given bicycles, which makes it easier to spread information around them. They also receive wireless radios, which allow them to follow community conversations. This set-up has proved to be particularly efficient in raising awareness in a province where HIV and MSTs are rife.



FXB, India. Photo: Geoff O.Bugbee

# Asia

## FXB International Community development (Tamil Nadu & Pudhucherry, India)



SUSTAINABLE DEVELOPMENT

The Trafigura Foundation has been involved in FXB International's fight against poverty in southeast India since 2010. The 'FXB-Village' programme aims to help families in Tamil Nadu and Pudhucherry become financially independent through medical and psychosocial support, nutrition, education, income-generating activities, water and sanitation improvements, and women's empowerment. Special attention is given to HIV-affected and/or infected individuals and families in these villages where unemployment and illiteracy are rife. FXB's multi-pronged approach ensures that these vulnerable communities receive healthcare as well as the kind of training that will enable them to start their own small business and provide for their families. In 2011, more than 1,300 patients were treated, HIV/AIDS awareness programmes reached more than 250 people, 190 children enjoyed educational materials, and 51 families received counselling.

## Initiative Développement Biogas to improve life conditions in a rural community (Yunnan Province, China)



SUSTAINABLE DEVELOPMENT

Since the inception of the programme in 2008, the Foundation has been supporting Initiative Développement's commitment to supply biogas to households living in two remote communities in Zhaotong district, in the northeast of China's Yunnan province. Biogas is a cheap and environmentally clean source of energy that is used instead of wood or coal for heating and cooking. It is made of animal or human manure, meaning that a family owning a few animals can produce their own biogas easily, given that they are provided with the right equipment and training. In 2011, 520 households enjoyed new biogas tanks and biogas management courses were provided to the families. In 2011 also, Initiative Développement won an Energy Globe Award for its work and was formally registered as an NGO, which guarantees it more stability and represents an important recognition at the provincial government level.

### Inter Aide Fighting tuberculosis in the slums (Mumbai, India)



Since 2010, the Foundation has been supporting Inter Aide's programme in Mumbai, India, which aims to improve access to tuberculosis (TB) treatment and detection of the illness in slum dwellers, bearing in mind that over 6 million people live in the slums of the Greater Mumbai area and that TB remains a major cause of death in these zones. The economic and social cost for the patients and their families is substantial. Besides strengthening and decentralising TB health services, the programme also raises awareness among the local population of risks, prevention and available care. In 2011, the involvement of local GPs allowed to put 3,160 patients under DOTS – Directly Observed Therapy Short-course – and treat over 3,600 patients. The overall efficiency of the programme significantly improved thanks to the DOTS scheme as it allowed to bring detection and treatment closer to where patients work or live. Importantly, the programme was key in facilitating the treatment of a considerable number of patients who would not have had access to treatment at all or would have been treated much later, whilst putting at risk other individuals.

### Inter Aide Economic integration for slum dwellers (Mumbai, India)



Through its support to this programme, the Trafigura Foundation wishes to contribute to the economic integration of vulnerable families in the slums of Mumbai, which goes hand in hand with the tuberculosis prevention and treatment programme mentioned above. Both are run by Inter Aide, a French NGO that works in close cooperation with local NGOs, the ultimate goal being that these charities become 100% autonomous in the long run. The programme implements three types of actions:

- Granting successive loans to start or expand income-generating activities and gradually increase these families' income.
- Providing and promoting access to savings in order to secure income and build up capital.
- Delivering trainings and individual counselling to strengthen the capacities of micro-entrepreneurs, increase their chances of success, and improve their financial resources management.

In 2011, 1,170 productive loans were granted to micro-entrepreneurs, 771 new families opened and supplied a voluntary savings account, and 2,780 borrowers were trained on business and family budget planning and management.

### Lotus Children's Centre Care for children without a family (Ulaanbaatar, Mongolia)



The Lotus Children's Centre (LCC) is a Mongolian non-profit, non-governmental organisation working to take abandoned, orphaned or neglected children off the streets of Ulaanbaatar. The centre provides them with shelter, food, security and an education. Beyond welcoming and nurturing them, the centre also aims to put these children on the path to a fulfilling life after they leave the centre. When and if possible, they are returned to their families. If not, Lotus becomes their home when they grow up. Thanks to the Foundation's support since 2009, the centre now cares for more than 100 children and teenagers in Ulaanbaatar.

### Mongolian Children's Aid Foundation A new centre for the Lotus children (Mongolia)



The Foundation has been supporting the Mongolian Children's Aid Foundation (MCAF) since 2009, the year when MCAF started building a children's centre in Gachuurt, in the outskirts of Mongolia's capital, Ulaanbaatar. MCAF's vision is that every child deserves a home with a warm bed, a warm meal and a proper education. The Gachuurt centre, which was finished in January 2012, houses a school, a library and play rooms. There is enough room for 90 orphaned, abused or abandoned children who have all moved in at the time of writing. The Foundation is very proud and happy to have seen this construction project through, despite extremely harsh weather and economic conditions in the country. The official inauguration of the Gachuurt Centre is planned on 1 June 2012.



Mongolian Children's Aid Foundation



Inter Aide, India

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### **Nouvelles Pousses** Access to safe drinking water (Sarikakeo, Cambodia)

Nouvelles Pousses is a French association active in a small rural community west of Phnom Penh, Cambodia. Between 2010 and 2011, the Trafigura Foundation supported them for the construction of a small water purification and bottling unit, which is now fully operational. In spite of some initial operational difficulties, the venture is now developing well and shall hopefully reach financial breakeven within a year or two.



Technical support, training, and capacity-building were also provided to the villagers to assist them in developing sustainable economic activities, such as sustainable aquaculture and micro-credit programmes.

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### **Planète Urgence** Reforestation and community development (Indonesia)

Since 2009, the Trafigura Foundation has been supporting Planète Urgence, a Paris-based NGO which aims to promote the development and growth of self-sufficient communities while protecting and restoring the planet. Specifically, the Foundation's support has gone to two programmes: one in Mali and one in Indonesia.

In Indonesia, Planète Urgence has implemented a mangrove reforestation and community development programme in Sumatra. The devastation caused by years of intensive fish and shrimp farming on the island was in part compensated by the planting of 713,500 trees in 2011.



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### **United World College of South East Asia** Scholarships for students from Aceh (Singapore)



Since 2008, the Foundation has been offering full scholarships to prospective students of the United World College of South East Asia (UWCSEA) in Singapore. UWCSEA is not only a college with an International Baccalaureate (IB) programme, but it also seeks to build up students' confidence and leadership, shaping them into responsible adults who are aware of the community and the world they live in. In 2011, the Foundation's grant allowed three young people from Indonesia to start or continue their journey to the IB at UWCSEA. On top of studying, in 2011 Saifan, Amirah and Irham participated in a rural development programme in Thailand, raised funds for the orphans of the 2004 Tsunami in Banda Aceh, and completed a study on Singapore Airlines' plan to launch a budget airline, respectively.

To read about the water sanitation programme run by Eau & Vie in the Philippines and Bangladesh, go to 'Highlights' on page 6.



One of our UWCSEA scholars carrying out community work



Le Bateau Genève, Switzerland

# Europe

## Le Bateau Genève Social inclusion of marginalised individuals (Geneva, Switzerland)



The Foundation supports Le Bateau Genève, a boat that is permanently moored in Geneva's centrally located harbour and welcomes on board homeless, undocumented and marginalised people as well as migrants and people with addictions. First and foremost, Le Bateau serves free breakfast every day to about 150-200 people every day. In addition, the 'passengers' receive social support through activities organised on board where they interact and seek solutions together through discussion groups and presentations. Finally, Le Bateau employs some of the passengers for periods ranging between one hour and six months to work at the cafeteria or help out with the cooking, carpentry, plumbing, and painting on board, not to mention the big renovation works that took up 4,000 hours of work in 2011. Through these jobs, not only do the passengers regain some self-confidence and motivation, but they also learn or hone professional skills and know-how that will help further down the line with their social and professional reinsertion. In 2011, 311 people were hired for a total 14,000 hours work, representing around 210,000 CHF net and between 30 and 80 applications for punctual jobs were received daily, for two to six available positions.

## Camarada Social integration of migrant women (Geneva, Switzerland)



Geneva is known to be Switzerland's multicultural capital. It is the home of the Trafigura Foundation and Trafigura operational headquarters. What also distinguishes Geneva is the high number of refugees and migrants who are trying to start a new life there, some of them fleeing conflict zones or a very dire economy in their own countries. It is often difficult for them to integrate into Swiss society, in particular for language reasons. Conscious of this and of the specific difficulty faced by migrant mothers whose time is taken up by caring for their young children, the Trafigura Foundation supports Camarada, a non-profit association which provides language and other training to migrant women. When these women come to the Camarada centre their children are minded by professionals while they participate in French classes or sewing, cooking and screen-printing workshops. These newly-acquired skills allow them to gain confidence and a quicker insertion into Geneva's cultural and professional life. In 2011, around 1,200 women visited the centre, of which 856 became regulars and took part in several activities. Around 150 children were taken into care, of which 120 were between 0 and 9 years old.

### **Conservatoire Populaire de Musique** Musical education for underprivileged children (Geneva, Switzerland)



The Foundation has been granting its support to Geneva's Conservatoire Populaire (open conservatory) since 2009. The general idea behind the institution is to give access to music, dance and theatre to all, without discrimination or preconditions for participation. Specifically, the programme that the Foundation has been sponsoring since 2010 is called 'An Orchestra at School'. This programme teaches children how to play a wind instrument of their choice and encourages them to put together a small orchestra in their school. The children who benefit from the programme belong to the Priority Education Zone of Geneva, generally from low-income families. Thanks to the funds granted by the Foundation in 2011, 40 brand new instruments were purchased and distributed to the different schools. A survey conducted with both the children and their parents showed that performing a musical instrument has given the pupils a great sense of self-worth and pride in their abilities.

### **Lucerne Symphonic Orchestra** Musical education for marginalised groups (Lucerne, Switzerland)



The Lucerne Symphonic Orchestra (LSO) is Switzerland's oldest orchestra and enjoys an international reputation. In addition, through the LSO Horizonte programme, which is funded by the Trafigura Foundation, LSO seeks to expose

youth from low-income areas of Luzern to classical music. During the 2010-2011 season, the programme positively impacted more than 3,500 people in the region. There was a free concert for migrant children whose parents are away from home all day, an introduction to orchestra rehearsals for children with disabilities, composition workshops for 11 to 12-year-olds, a new music course for adults, and a workshop at a penal institution where prisoners were able to express themselves creatively.

### **Mousetrap** Access to theatre for deprived youth (London, United Kingdom)



Each year, Trafigura's London Charity Committee (LCC) organises a vote for the London office staff to choose who their preferred local charity is. The Trafigura Foundation pledges to make a donation to the "Charity of the Year" in exchange of which it asks that the LCC proactively encourages London office employees to participate in the activities of the chosen charity. The Foundation is also involved upstream in validating the list of nominated charities put forward for the vote to make sure they abide by the Foundation's criteria. In 2011, the winner was 'Mousetrap', an arts organisation that works with young people with limited means or opportunities in London and sets up theatre projects. Mousetrap takes approximately 12,000 young people to see a top London production each year. It enhances that experience with education programmes in schools and communities, using theatre as a tool to explore ideas, learn new skills, develop creativity and offer new perspectives.



Lucerne Symphonic Orchestra, Switzerland

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### **The National Autistic Society** Supporting the public helpline (United Kingdom)



The National Autistic Society (NAS) is the UK's leading charity for people with autism, providing information, support and specialised services to parents, relatives, carers and people of all ages with autism. With the Foundation's support, in 2011 alone the NAS was able to bring support and relief to more than 62,000 people in the form of calls to the helpline, emails, text messages and letters.

The Foundation gave funding to two programmes in 2011. The first is the NAS Autism Helpline, which the Foundation has been backing since 2008. In 2011, and thanks to this help, NAS was able to develop specialist knowledge and offer a wider range of services to callers on topics such as equality and human rights, education rights, mediation, and pro-bono legal support services.

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### **The National Autistic Society** Developing an online training platform (United Kingdom)



The second NAS programme funded by the Trafigura Foundation in 2011 was an online learning zone, a web-based platform providing counselling and training on autism for health and social care professionals seeking to increase their knowledge of autism and their professional capacity to deal with it. Significantly, the training modules themselves are developed by adults with autism. Through this scheme, they have a first contact with the 'real' labour market, which is key to their sustainable and successful integration within society.

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### **Nuits du Mont Rome Festival** A music festival in a rural community in France (Burgundy, France)



Nuits du Mont Rome is a summer music festival which takes place in a rural area in Burgundy, France. It hosts a special workshop for local children who have hardly any access to cultural activities given the remoteness of the villages they live in. In 2010, the Trafigura Foundation had granted support to the workshop, whereas in 2011 it concentrated on bringing members of the New Orleans Center of Creative Arts (NOCCA) to the Nuits du Mont Rome festival. The Foundation had previously partnered with NOCCA from 2008 to 2010. The experience of bringing them over to France was a great success and a one-of-a-kind cultural exchange. Over ten days, the musicians hailing from the US taught workshop participants how to play jazz, New Orleans style.

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### **Opera at School** Musical education for underprivileged children (Geneva, Switzerland)



Sponsored by the Foundation since 2010, Opera at School aims to bring together adults, whether experienced music professionals or amateurs, and school children through a performance in which they all take part. In 2011 they were busy setting up Berlioz's 'Orpheus & Eurydice' opera. The opera programme proved to be of great value in that it allowed these children, often from a disadvantaged socioeconomic background, to fully participate, understand and appreciate this form of art, which they normally would not be exposed to. 470 children participated in the programme and attended classical music, singing and dancing workshops, not to mention the 39 teachers and 9 professionals who were also involved. The performance took place in March 2012 at a very prestigious concert venue in Geneva.



Cascos Verdes, Argentina

# Latin America

## Cascos Verdes Social integration of disabled youth (Buenos Aires, Argentina)



Cascos Verdes, 'green helmets' in English, is an Argentinean NGO dedicated to raising awareness about the environment and how to protect it. The non-profit spreads the word by working with young people, most of whom with Down Syndrome, as its ambassadors. After two years of training, the 'environmental educators' tour schools, universities and companies in and around Buenos Aires to deliver presentations and sensitisation campaigns, which also has the benefit of helping them connect with the local institutions and businesses. The beauty of the Cascos Verdes programme is that it not only helps improve the perception of young people with disabilities and increases their confidence, but it also provides them with a college education so that they may study environmental subjects and eventually find a job. In 2011, 59 young people with learning disabilities followed a university programme, out of which 52 graduated. The Trafigura Foundation is proud to have been supporting Cascos Verdes since 2009.

strengthening the schools they attend. The ultimate aim is that the most vulnerable children in Argentina may improve their academic credentials and acquire life skills for a better future. Since 2009, the Trafigura Foundation has been supporting the following programmes:

- 'School Sponsorship', where a donor supports a number of individual scholarships
- 'School Support. Programme', where schools are directly supported
- 'Retention & Re-entry Programme', to promote the retention or re-entry of students who are at risk of dropping out or are already outside the school system.

During the May-December 2011 school term, four schools received direct support from Cimientos. The scholarship programme was relatively successfully. Out of the 34 students having received scholarships to attend High School No 3 in Mar del Plata, 13 were able to renew their scholarship for next year with 21 cases pending. Decisions to renew scholarships are based on evaluations of the pupils' academic performance and success in meeting their defined goals and objectives. Their family situation is taken into account and Cimientos strives to have a 'responsible' adult to accompany and motivate children with scholarships.

## Cimientos Education for all (Argentina)



Cimientos, 'foundations' in English, is a non-profit organisation which promotes equal educational opportunities for low-income families in Argentina through programmes that favour high school attendance and graduation. They are active in schools where children are at risk of dropping out and address this by both supporting the students and

## Fazer Institute Culture and education for disadvantaged children (Rio de Janeiro, Brazil)



Fazer Institute's mission is to give access to education, culture and sports to children and adults from disadvantaged socio-economic backgrounds in Rio de Janeiro.

The Foundation has been supporting the Institute since 2009. Its financial aid has made it possible to fund the four pillars of Fazer Institute's work:

- Education: A kindergarten for low-income families providing children aged two to five with educational activities, reading and music classes, a computer lab and physical activity.
- Culture: Visits to museums, art galleries, cultural centres, and trips to the cinema or the theatre for underprivileged children aged two to 20.
- Sports: Free tennis classes and equipment for children who wouldn't otherwise be able to afford those.
- Financial support to like-minded charities: Fazer provides direct financial support to organisations who nurture disadvantaged children and makes donations in the form of toys, games, clothes, books and computers.

**Fundación Integración Comunitaria (FIC)**  
Rural and community development  
(Peru)



In Peru, the Trafigura Foundation works in close cooperation with Fundación Integración Comunitaria (FIC), a foundation

established in Peru jointly by the Peruvian Trafigura entities. FIC's main objective is to help improve the quality of life of impoverished communities, towns and settlements in the areas surrounding the Trafigura offices and operation sites in Peru. FIC prioritises improvements in the areas of health, education, agriculture and the environment. A variety of programmes are implemented in close coordination with the local and regional authorities and population, as well as Trafigura staff.

To give just a few examples, in 2011, FIC was involved in developing a project to dam an average 4.2 million cubic meters of rain water, which will ultimately make it possible to irrigate 1,500 hectares of farming land, benefit five local communities and help out 4,850 farmers. FIC also hires medical staff to act as 'flying doctors' for the remote communities surrounding the Catalina Huanca mine, where such services are not available. A total 10,200 patients were visited in 2011. Other programmes carried out in 2011 include the planting and selling of peaches, eggfruit, and limes, reforestation, apiculture, and the installation of solar showers in the different villages where FIC is established.



FIC, Peru



Fazer Institute, Brazil

### **Fundación Abrigo** Shelter for low-income patients and their families (Tegucigalpa, Honduras)



Sponsored by the Trafigura Foundation since 2010, Fundación Abrigo provides a temporary shelter to low-income patients and their relatives who sometimes have to travel all the way from the rural areas of Honduras to seek medical care and treatment. Abrigo offers hospitality and meals for free, not to mention the range of medical services, education and entertainment programmes available to its guests during their stay. In 2011, 60,000 people were welcomed between the two shelters, respectively located in Tegucigalpa and San Pedro Sula. Between April and October 2011, a team of surgeons from Costa Rica operated on 49 children requiring open-heart surgery and hemodialysis, dramatically improving these young lives forever. The Trafigura Foundation's three-year pledge will come to an end in December 2012. The support it has brought to Abrigo throughout the years has been rendered more efficient and hands-on thanks to the close cooperation between the Foundation and the Puma office and network in Honduras.

### **Fundación Dequení** Social integration (Ciudad del Este, Paraguay)



Fundación Dequení's mission is to promote the elimination of poverty, with a special focus on individuals from disadvantaged communities in Paraguay. It aims to create

opportunities for these people to be integrated into society and to access an improved quality of life through education, nutrition and health. The Trafigura Foundation has been supporting Dequení since 2010. Its financial help goes to the programme based in Ciudad del Este where, between January and August 2011, 140 children received nutritional supplements, vitamins and dental care and 90 children enjoyed after-school coaching and martial arts classes, to name just a few of the services this community benefits from. The Puma staff in Paraguay regularly organise fundraising activities in favour of Dequení. Raised amounts are matched by the Foundation.

### **Fundación Taular** Education for low-income students (Tegucigalpa, Honduras)



The Trafigura Foundation has been supporting Fundación Taular as a result of the involvement of the Puma office in Honduras. Fundación Taular promotes academic excellence in that it provides students with great academic promise from low-income backgrounds with IT, physics, chemistry and English lessons. In 2011, the Foundation's support allowed Taular to purchase software, textbooks, equipment for the physics and chemistry lab, but also covered office supplies and part of the teachers' salaries. Recent reports from Taular indicate that the institute's academic level is higher than the national and provincial level. In addition, the number of students has increased from 98 in 2005 to 290 in 2011.

### **Graine d'Affection/Nuestro Hogar** Child care centre (Quito, Ecuador)



Graine d'Affection is a Swiss association which supports child-oriented charities in Ecuador. The Trafigura Foundation has chosen to get involved with 'Nuestro Hogar', a child care centre near Quito, Ecuador, where young children in difficulty, orphans, and abandoned or disabled children are taken in and provided with health care and a nurturing, loving environment. In 2011, the centre welcomed 18 new children and seven children left, of whom two were reunited with their families and another two were adopted within the country. Nuestro Hogar has proven very successful in facilitating family reunification and social reinsertion of these children who generally enter the centre between birth and five years of age. As such, the centre has become a reference in Ecuador on issues such as early childhood care, child abuse and preventive measures.



PACES, Palestine

# Middle East

## PACES

### Sports education to fight violence (Palestine)



The Foundation has been sponsoring the Palestine Association for Children's Encouragement of Sports (PACES) since 2008. Based in Palestine, the association uses sports as a means to keep children off the streets and safe from violence at the end of their school day. Through activities and workshops, young girls – whom PACES insist should make up

50% of participants – and boys are taught the importance of teamwork, discipline, and awareness around health and fitness issues such as smoking and drugs. Children also get to participate in international football and basketball tournaments abroad. The programme is active in marginalised communities, refugee camps and villages. In 2011, PACES' reach was expanded in Lebanon and Jordan. Thanks to the Foundation's support, PACES is currently able to positively impact the lives of over 9,500 children in 116 clubs and has created employment for over 600 coaches and their assistants.

# North America

## Teach For America

### Bridging the education gap (United States of America)



In 2009, the Foundation embarked on a three-year commitment to support Teach for America (TFA). TFA's mission is to ensure that children growing up in poverty across the United States get the opportunity to receive a quality education. To achieve this, TFA recruits among top new college graduates each year who act as 'corps' members and dedicate two years of their lives to teaching in a low-income community. In 2011, the Foundation continued to sponsor the New Orleans, Houston and Connecticut branches of TFA,

which is particularly relevant given the presence of Trafigura Charity Committees in Houston and Connecticut.

The impact of corps members on student achievement was particularly visible at Stamford Academy, Connecticut, where 90% of the class of 2011 graduated – either to college, technical school, or community college – against 23% in 2008-2009 and 58% in 2009-2010. The Trafigura Foundation is extremely satisfied to see how the life trajectories of these students have radically and positively changed course in just three years of having dedicated teachers leading their classrooms.

To read about the Trafigura Work & Learn Centre in Stamford, Connecticut, go to 'Highlights' on page 8.

# Post-Disaster Relief

**In 2011, the Trafigura Foundation and the Trafigura Group contributed almost USD 701,500 to the following disaster-affected areas:**



**Central America (October 2011):** Funds were donated towards relief efforts in Central America in response to the heavy rains that caused deadly flooding in El Salvador, Honduras and Nicaragua in October 2011, affecting more than 100,000 people according to the UN. The donation was split half-half between Puma Energy and the Trafigura Foundation and was granted to local charities.



**Thailand (July-October 2011):** Funds were donated to support relief and post-disaster recovery in the country, which experienced its worst floods starting in July 2011, sweeping across more than 60 of Thailand's 77 provinces and reaching Bangkok in October 2011. The donation was made by the Group through its partnership with the PTT, the Thai national oil and gas company.



**Namibia (January-April 2011):** Puma Energy Namibia and the Trafigura Foundation donated money in equal shares to bring relief to the victims of the record flooding that occurred in the north of the country in early 2011, affecting more than half a million people according to the Red Cross and forcing Namibia to declare a state of emergency in April 2011. The contribution consisted of 10,000 litres of fuel for the national helicopter-borne relief operations, and USD 10,000 donated to the dedicated fund of the International Federation of the Red Cross Societies (IFRC).



**Haiti (January 2010):** As in 2010, Trafigura staff worldwide collected funds in favour of the victims of the massive 7.3 magnitude earthquake that hit Haiti in January 2010. The Foundation distributed contributions and matching donations via trusted partners including Initiative Développement, which assisted with the resettlement of affected individuals and Aide Haïti, which concentrated on children who were orphaned in the quake.



**Peru:** For the fourth consecutive year Fundación Integración Comunitaria (FIC) carried out its habitat reconstruction programme for the victims of the earthquake which struck Peru in 2007. In 2011, additional funds were donated to this programme, which has already finished building 535 houses out of a target 1,000.

The Trafigura Foundation was pleased to collaborate with Fondation Foyer-Handicap for the design and layout of this Annual Review. Foyer-Handicap is a non-profit organisation in Geneva providing housing, transportation, training and employment to individuals with disabilities.

#### Photo credits

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Launched in 2007, the Trafigura Foundation supports sustainable development programmes in more than 30 countries. The Foundation's vision is a world where people reach their full potential through self-sustaining solutions, of which they can gradually take full ownership. Helping people help themselves through income-generating activities is central to the Foundation's mandate and its desire to create a sustainable model for corporate philanthropy.

From improving the lives of remote rural communities in China to supporting the development of social enterprises in Africa, and from promoting the inclusion of young people with disabilities in Argentina to providing vocational training to marginalised youth in the USA, the Trafigura Foundation invests in the different routes of a holistic approach to philanthropy which ensures genuine impact on individuals and communities.



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